# 

HANDLING SYSTEMS, INC.



2021 Product Guide

## **About the Company**

From its inception in 1976 New England Money Handling Systems has been a company focused on providing the highest possible level of service. With over 200 years of combined service experience among our staff we are uniquely positioned to handle all of your branch automation needs. Our list of customers continues to grow as our superior products and services attract and retain clients.

All of our product lines (including new, reconditioned, or leased equipment) can be placed under a service contract which provides both long term savings and peace of mind. As an authorized dealer of many leading manufacturers, we provide the highest quality products available in the industry. Our sales force focuses on providing solutions to our customers which will improve the efficiency and competitiveness of their financial institutions.

Count on us for the best equipment available, hands-on service, and insight on solutions well-suited to your institution.

Experience, quality, and responsiveness are the hallmarks of our business.







#### Commitment



At New England Money Handling Systems we want to earn your business. It is not enough in these current times to simply sell a product; you must provide value, added options, and continued customer support. We provide that support from our Receptionist to our President. Our Sales Representatives are committed to doing the best they can to earn your business, and our Service Technicians are there when you need them the most. You will often hear us say "We are happy to help!" And we truly are. Contact us today.

## **About this Guide**

The purpose of this product guide is to provide our customers with a more detailed overview of the products and services provided by New England Money Handling Systems. We have included our most popular products and services. If you do not see the product or equipment that you need listed, please give us a call at (508) 435-4022.

Table of Contents	Page
About the Company	1
About this Guide	2
Cash Recyclers	3-4
Branch Design Concepts	5
NEM Recycler Customers	6-8
NCR Interactive Teller	9-10
NCR 80 Series ATMs	11
NCR Custom Installations	12
Self Service Coin Machines	13
Back Counter Coin Processing	14
Currency Discriminators	15
Teller and Passbook Printers	16
Check Processing	17-18
Desktop Scanners & Shredders	19
Signature Pads & Secure Signing	20
Time Stamps & Supplies	20
ATM Surrounds & Branch Security	21
Teller Pods and Undercounter Steel	22
Certified Pre-Owned Equipment	23
Customer Testimonials	24



#### **How We Help**

Every need is different and New England Money Handling Systems has partnered with a variety of manufacturers to meet all of our customers' needs. Please give us a call to discuss your specific applications, and we will help you to find the right product. Before you buy we are able to provide you with demonstrations and trials of most products. We look forward to preparing you and your team prior to installation to exceed your expectations and ensure perfect fit. We strongly believe in a comfortable and well-informed buying experience for the customer.

#### **Service & Maintenance**

We provide on-site service and maintenance contracts for all of the products we sell, as well as most other brands of currency counters, coin machines, and encoders. Our technicians are experienced, prompt, and capable, and our commitment to satisfying our customers is unmatched in the industry.

## RBG-100 iCR™

#### Glory's RBG-100iCR 2.0™ Intelligent Cash Recycler

#### Ask us about FREE Trials!



We're so confident you will love the efficiency and ease of use, we will let you try it for FREE!



#1 Best Seller



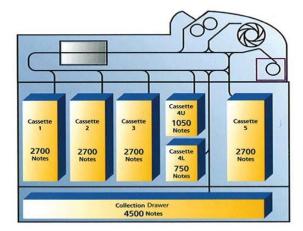


Up to 17,100 note capacity includes approximately 12,600 recyclable notes and a secure collection drawer of 4,500 notes. Still the highest capacity on the market.

The innovative RBG-100 provides higher operational accuracy, creating more time for tellers to focus on customer service and product sales.

**Sure Clear** technology makes clearing the rare jam, caused by worn notes, quick and easy.

Advanced Error Recovery By incorporating innovative NoteRead™ technology into our error recovery process, the RBG-100 performs "short" self audits in seconds, far superior to manual auditing or slow, full self auditing machines.



Continuous Feed Large Hopper provides efficient transaction processing.

Sureroute™ technology has specially placed sensors which allow for a shorter bill path and fewer chances for paper currency to jam.



iCRTM Technology incorporates tamper proof cassettes which are secure and can be easily configured by denomination. The collection drawer stores non-recyclable notes for more efficient operation.



Glory makes the most reliable and longest lasting recyclers in the industry, since 1983!

### Vertera 6G тм

#### Intelligent Cash Recycler

#### **Compact Cash Recycling Capability**





Save space without sacrificing function. The Vertera 6G is 30% smaller than its predecessor with the same capacity and functionality. Increase teller efficiency while reducing cash exposure and increasing security without compromising on space.





Whether you're looking to transform your branches or simply improve efficiency for increased profitability, the Vertera<sup>™</sup> 6G will support your strategy. Enabling open plan layouts, reduced start / end of day processes, faster teller transactions, redeployment of staff and enhanced customer experience - the Vertera<sup>™</sup> 6G delivers.

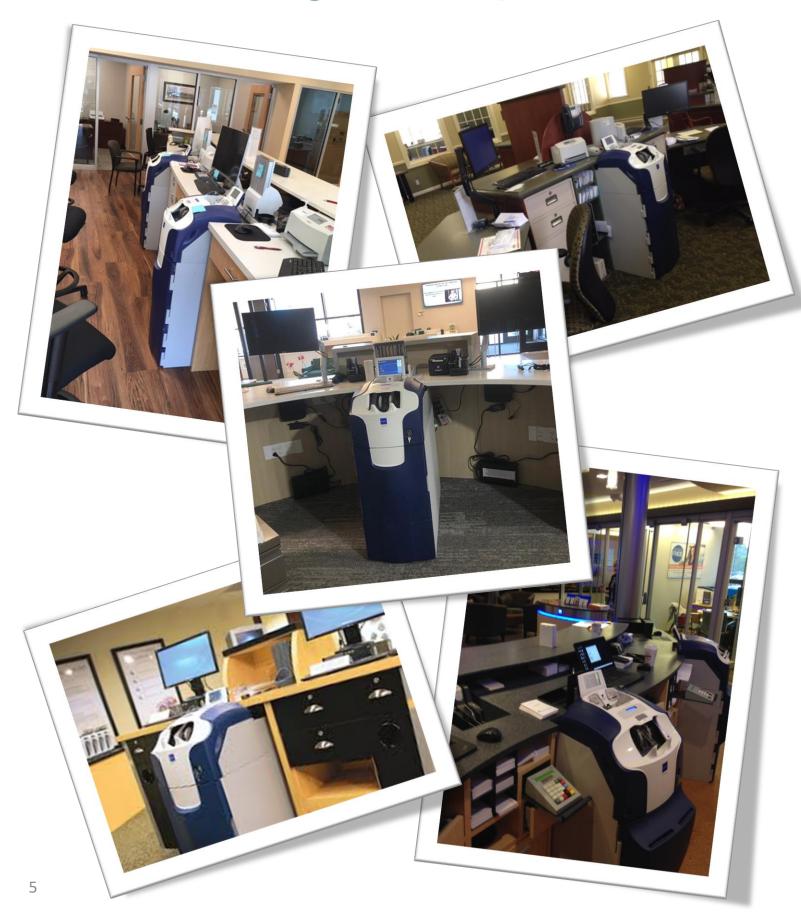
## **Coin Dispense Options**

With the expectation of fast, reliable service higher than ever, coin dispensers get more customers through the teller lines in less time. By shaving valuable seconds off of every transaction, coin dispensers can cut minutes off the wait and deliver improved customer service. Pairing a coin dispenser with your recycler will boost teller efficiency and leave your customers smiling.





## **Branch Design Concepts**



# New England Money Handling Systems GLORY Currency Recycler Customers



Bankwell Berkshire Bank Charter Oak Federal Credit Union Chelsea Groton Bank Dime Bank First County Bank **Guilford Savings Bank Jewett City Savings Bank** Liberty Bank Newtown Savings Bank Northwest Hills Credit Union **Peoples United Bank** Salisbury Bank Sikorsky Financial Credit Union Stamford Federal Credit Union The Milford Bank **Thomaston Savings Bank** Windsor Federal Savings Bank



Community Credit Union cPort Credit Union Evergreen Credit Union Five County Credit Union (ME cont.)
Franklin Savings Bank
Holy Rosary Credit Union
Maine Savings Federal Credit Union
Mechanics Savings Bank
Norway Savings Bank
Oxford Federal Credit Union
Piscataqua Savings Bank
Saco Valley Credit Union
Sebasticook Valley Federal Credit Union
York County Federal Credit Union



Avidia Bank
Bank ESB
Bank Five
BayCoast Bank
Bay State Savings Bank
Berkshire Bank
Bloom Brothers
Bridgewater Credit Union
Bridgewater Savings Bank
Bristol County Savings Bank
Cambridge Savings Bank
Cambridge Trust Co.
Cape Ann Savings Bank
Cape Cod Five Cents Savings Bank
Central One Federal Credit Union

Central One Federal Credit Union Charles River Bank Citizens Bank (RBS) Clinton Savings Bank Coastal Heritage Bank Colonial Federal Savings Bank



(cont.)

Community Bank of North America

The Co-operative Bank Cornerstone Bank Country Bank

Dedham Institute for Savings East Boston Savings Bank East Cambridge Savings Bank

Eastern Bank

Enterprise Bank & Trust

Envision Bank Fidelity Bank

First Citizens Federal Credit Union

Florence Savings Bank
GFA Federal Credit Union
Greenfield Savings Bank
Greylock Federal Credit Union
Hanscom Federal Credit Union

HarborOne Bank Haverhill Bank

Holyoke Credit Union Hometown Bank Leader Bank

Leominster Credit Union Liberty Bay Credit Union

Main Street Bank

Malden Teacher's Federal Credit Union

Martha's Vineyard Savings Bank Mechanics Cooperative Bank Member's Plus Credit Union

Metro Credit Union

Middlesex Federal Savings Bank

Middlesex Savings Bank

Milford Federal Bank

Minichiello Bros/Scrap It, Inc.

Mountain One Bank

**Mutual Bank** 

Mutual One Bank

National Grand Bank of Marblehead

Naveo Credit Union

North Brookfield Savings Bank

North Shore Bank Norwood Bank PeoplesBank

**Peoples United Bank** 

**Premier Source Credit Union** 

The Provident Bank Quincy Credit Union

Reading Co-Operative Bank Rockland Federal Credit Union

Rockland Trust Company Rollstone Bank and Trust Saint Mary's Credit Union

Salem Five Savers Bank

The Savings Bank of Wakefield Somerset Federal Credit Union

Somerville Municipal Federal Credit Union

South Shore Bank St. Anne's Credit Union Stoneham Bank

Stoneham Municipal Employees FCU

Taunton Federal Credit Union Tewksbury Credit Union Tremont Credit Union

**UMASS Five College Federal Credit Union** 

Unibank

Walpole Cooperative Bank

Webster First Federal Credit Union Webster Five Cents Savings Bank

Wellesley Bank Westfield Bank

Winchester Savings Bank Workers Credit Union



Bank of New Hampshire (Laconia) Bellwether Community Credit Union Chasers Poker Room & Casino **Claremont Savings Bank** Federal Savings Bank Franklin Savings Bank **Granite State Credit Union** Lambert's Auto Recycling Holy Rosary Credit Union Meredith Village Savings Bank Merrimack County Savings Bank Minichiello Bros/Scrap It, Inc. New Hampshire Federal Credit Union Savings Bank of Walpole Service Credit Union St. Mary's Bank Credit Union **Triangle Credit Union** 



Carthage Savings Bank Community Bank of North America People United Bank



Berkshire Bank
Centreville Bank
Greenwood Credit Union
HarborOne Bank
Milford Federal Bank
Navigant Credit Union
Ocean State Credit Union
Pawtucket Credit Union
Rhode Island Credit Union



Mascoma Savings Bank Peoples United Bank

## **NCR Interactive Teller**



NCR pioneered ITM technology nearly a decade ago, and as their premier partner in the area, New England Money has been instrumental in evolving the solution from the early adopter phase, to a well-developed, high-value channel.

Through years of deploying ITMs across our footprint, New England Money has gleaned valuable insights from our partner banks and credit unions as to the best applications of this technology.

There are two main types of successful ITM deployments:

#### **In-Lobby**



In-lobby ITM placement requires full commitment. The ITMs will be the primary transaction channel with no obvious teller line alternative. This drives 100% of the traffic to the ITMs and allows branch staff to serve a supporting role while offering additional products and services.

#### **Drive-Up**



It has been proven time and again that drive-up transactions are faster with the Interactive Teller platform than at traditional settings (2-4 mins vs 6-9 mins). When an island AIT Interactive (Automated Teller) traditional pneumatic replaces a drive-up, you can have fewer tellers providing better service across multiple branches.

#### **Drive-Up Islands**

Another common implementation is to install drive-up islands as standalone "branches." With Interactive Teller you can test the waters on the periphery of your footprint. Place an Island AIT in an area to provide full service immediately at a significantly reduced cost compared to a traditional or even small footprint branch.

An ITM is an innovative new banking technology that allows you to conduct teller transactions via video conferencing at the drive-thru without entering a branch.

## **NCR Interactive Teller**



New England Money has vetted multiple manufacturers in the ITM space and has identified the reasons why NCR has been and continues to be the most successful. ITMs can be thought of as having three transactions delivery channels: teller driven, self-service, and teller assisted:

**Teller driven** has provided the greatest customer satisfaction and is NCR's primary focus with ITM technology. The customer simply taps the touchscreen and they are connected with a highly-trained, professional teller who performs the processing of the transaction and guides the customer to simply insert identification and transaction media (cash/checks). This results in speedy and accurate transactions (average 2-4 minutes/transaction).

**Self-service** simply refers to any transactions a customer can perform without the aid of a bank or CU employee. The ATM channel refers to self-transactions that we are all familiar with, cash withdrawal, bulk cash/check deposit, transfers, balance inquiry. What is fascinating is how under-utilized the traditional ATM channel can be. Once ITMs are put in place, ATM channel usage will often double,

**Teller Assisted** refers to a scenario where a customer begins a transaction via self-service, and requests assistance from a teller to complete it. This is often the result of a self-service channel that has been bloated with complex transactions that customers struggle to complete on their own. This type of model can result in slow transactions and though it is available, NCR has chosen not to focus on this type of transaction for this very reason..



SelfServ 6684 Walk- Up ITM



SelfServ 6688 Drive-Up Island



SelfServ 6684 Walk- Up

#### **Increase productivity**

Live tellers in a central location are deployed instantly across multiple sites, matching customer demand for when and where live teller service is needed. This allows you to maximize workforce productivity whilst consistently managing the performance of your staff from a central location.

## NCR SelfServ 80 Series ATMs

The most configurable and upgradable range of ATMs in the industry

#### **Available to Serve More Customers**

The NCR SelfServ Family ensures you stay connected with higher uptime to help drive more transactions through the ATM channel and serve more customers. There are a range of core modules inside these ATMs that drive enhancements in the areas of dispense, depositing of mixed media, and recycling. The NCR 80 Series also offers the widest range of configurations including dual dispense, recycling, and mixed media deposit and dispense. Many of these modules offer an increase in cassette capacity as well as deposit and dispense size to ensure your network can serve your customers where and when they demand.



#### Put Your Customers at the Center of Everything you Do - Now and in the Future

The NCR SelfServ ATM family has been created to not only accommodate the technologies of today, but also to easily adapt to what's to come in the future. This range of ATMs is designed to seamlessly deliver a full range of interactive and assisted service transactions at any location, any time – improving accessibility and usability for consumers, service engineers, and branch staff.



## **NCR Custom Installations**







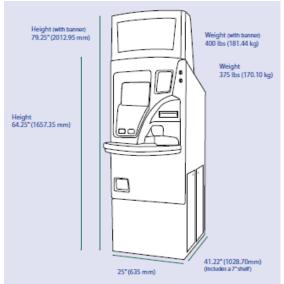
## **Self-Service Coin Machines**

Bring potential customers and members into your branch

#### Glory QuickChange

#### Self-service coin deposit solution

The QuickChange is a fully-automated, self-service coin deposit solution which enables financial institutions to draw more customers to the branch. QuickChange can eliminate up to 400 hours per year of non-customer facing labor, enhance customer engagement, and increase core deposits. As a destination service, QuickChange also offers the potential for fee income.









The Universal Placement Kit allows easy access to coin for through the wall placement



#### **CDS 820i**



#### Self-Service Around the Clock

Cash Deposit Systems open the way to self-service around-the-clock. They create new opportunities for smart cash processing logistics, improve customer service, and release staff from manual cash handling for a more profitable consulting role. The modular CDS 820i enhances these benefits by providing customer-specific solutions applicable for banks and retail stores with medium to high-volume coin flows.

## **Back Counter Coin Processing**





#### **Glory SCW-20**

Building upon decades of coin processing expertise, the SCW-20 series is Glory's third generation coin sorter designed to meet the needs of customers across a broad range of applications. Aimed at medium bank branches or cash centers, retailers, transportation hubs, or anywhere coin is accumulated, SCW-20 provides a fast and efficient method to count, sort and authenticate. By automating coin processing businesses can free employees to focus more on revenue generating and customer facing activities and reduce errors while simultaneously increasing efficiencies.

## **Tabletop Coin Counters Glory Mach 3**

The Mach 3 Coin Sorter features a unique Figure 8 coin sorting mechanism that provides superior throughput with processing speeds up to 1500 coins per minute. Its innovative design offers highly jamfree operation and simple recovery procedures. The Mach 3 is offered in a variety of configurations for tabletop operation including coin capture in drawers, half Fed bags, or paper coin rolls





#### Semacon S-530

The Semacon S-530 heavy duty mixed coin sorter and value counter offers intelligent cash management for all five U.S. coin denominations in a durable, compact design



#### Semacon S-140

The Semacon S-140 heavy duty coin counter/sorter offer high speed accuracy in a durable, compact design

#### **Glory WS-30 High Speed Wrapper**

Roll your own coin the easy way!

The Glory WS-30 table top high speed wrappers will wrap 12 rolls per minute. A perfect compliment to a lobby or back office coin sorter, providing an easy way to recycle your coin and reduce or eliminate the cost of purchasing rolled coin.



## **Currency Discriminators**



#### Cassida PRO Series Zeus



Zeus defines a new dawn in 2-pocket currency discriminators. With its unparalleled bill recognition, advanced counterfeit detection capabilities, and details count reporting functions, Zeus packs amazingly strong features into a compact body.

#### Cassida PRO Series Apollo

Apollo offers all of the power of the Zeus in a new, more affordable one-pocket platform. Apollo also features a convenient storage shelf that's the perfect place to store batch bands, pens, and more.



## **AMROTEC®**





#### **Amrotec X-1**

The world's most compact two pocket currency discriminator with a dedicated reject pocket. The X-1 uses multi-detection technology to thwart the latest counterfeiting efforts all while maintaining an excellent acceptance rate.

#### **Amrotec MiB-11V**

The MiB-11V is designed for large volume, error-free cash processing up to 72,000 bills per hour while optimizing cash processing efficiency at financial, retail, and casino settings. Featuring Dual-CIS Sensors image processing technology, MiB-11 provides various counting and sorting modes of uninterrupted bill recognition, denominating, and superb suspect detection.

## **Currency Counters**



#### **Glory GFB 830**

This machine will outperform—and outlast—any other counter in its class. The GFB 830 combines both dual magnetic and ultra-violet counterfeit detection – giving it the most precise counterfeit detection in the market. Its handsome, space-saving design is remarkably easy to use.



## **Teller & Passbook Printers**



New England Money Handling Systems is proud to be a full service Epson Envision Partner. Epson is the leading manufacturer of POS printers in the world. All of their printers are available in either Dark Gray or Epson White with plug-n-play inter- face cards to meet the ever changing demands of your financial institution.





#### **Epson TM-U675**

TM-U675 multifunction printer brings a new dimension of quality, reliability and performance to the retail and banking environments. TM-U675 is packed with the features and functions you need most to ensure smooth, fast and productive printing of slips, receipts and validations—all in a single compact unit. Its excellent slips handling and other optimized features for retail make the TM-U675 the superior choice for busy counters.



#### Epson TM-H6000V

TM-H6000 Multifunction printer multifunction offers speed. support, and longevity you have come to expect from Epson. This printer is capable receipt printer. processing, and slip printing. Connectivity with Web-based applications proximity and mobile device printing. Eco-Friendly: RoHS compliant and Recyclable.

#### **Epson TM-T88VI**

TM-T88VI POS Receipt Direct Thermal Printer is designed with speed and reliability in mind. This printer makes busy workdays a breeze. mPOS friendly. Compatible with most iOS, Android and Windows mobile devices. ENERGY STAR certified – meets Federal guidelines for energy efficiency.

#### Star TSP650

#### **Quiet Thermal Printer with Small Footprint**

The TSP650 is a low cost and high-performance printer combined with the ability to work effectively in any environment. Out of the box, the TSP650 features swappable interface options including USB and Ethernet. With its "drop in and print" paper loading, small footprint and reliable guillotine cutter, the TSP650 is a welcomed addition to POS systems.





## CRADEN

#### Craden DP9

#### **Factory Remanufactured Compact Passbook Printers**

The Craden DP9 is the perfect printer to fit onto teller counters crowded with hardware. It prints passbooks, receipts, validations, signature cards and cashier's checks. The Craden DP9 can be used in a shared printer environment or on the platform for document preparation and forms printing. It offers full width printing in a compact design.

## **Check Processing**

**Teller and Branch Capture Check Scanners** 

#### Canon CR-190i II

Canon has done it again. The new CR-190i II delivers high performance, reliability, and image quality to production check processing. With a convenient countertop design, built in jogger, and versatile document handling, the CR-190i II check transport can help meet even the toughest challenges.



#### Canon CR-120

Enhance traditional check processing with easy-to-operate, compact Canon imageFormula CR-120 check transport. With high-speed, high-quality, precise processing capablilities plus reliable item handling and other useful features, the CR-120 check transport can help promote adaptability and productivity for financial applications.





#### **Epson TM-S9000 Multifunction Teller Device**

Epson's fully integrated, multifunction TM-S9000 teller device offers multiple advanced features all in one small footprint. It features the industry's fastest check scanner speed, the highest MICR accuracy in its class, an award-winning TM-T88V receipt printer, cashier check and endorsement printing, 2-sided ID scanner, and more.

#### **Check Encoders**

Whether you are looking to replace an old encoder, move your check encoding in-house or begin encoding prior to imaging for retrieval by the check amount, we can help. Our sales staff is trained with a thorough understanding of the products available and we sell and service most brands including Maverick and Standard Register.







#### **Remote Deposit Check Scanners**

#### Canon CR-L1

The Canon imageFORMULA CR-L1 compact check transport is an easy-to-use solution for high-volume Remote Deposit Capture and remote lockbox check processing. With high-quality image scanning, precise MICR accuracy, and reliable item handling, the CR-L1 check transport can help distributed check processing.





#### Panini Vision X

The next generation of Panini Scanners available in single feed as well as 50, 75, and 100 checks per minute models. Panini is the industry leader in distributed capture scanners. As a Platinum Partner, New England Money will provide you with the best pricing and service options.



#### **Digital Check**

Digital Check manufactures a wide selection of check scanners for all applications, from the single feed CX-30 up to the 100 check per minute TS-240.

#### **Smart Source**

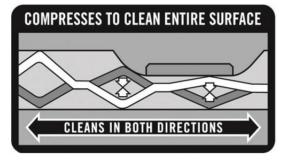
Quickly becoming one of the most utilized check scanners on the market. The SmartSource line is now available through New England Money Handling Systems.



#### **Check Scanner Cleaning Cards**

Custom-designed for Canon, Panini, Epson, and Digital Check

**How Waffletechnology Works?** 



Waffletechnology™ is an advanced in cleaning card technology. The cleaning waffles are flexible and raised platforms. These platforms allow the card to clean previously unreachable areas within the check scanner. Now more dirt is removed making your check scanner cleaner and more reliable than ever before.



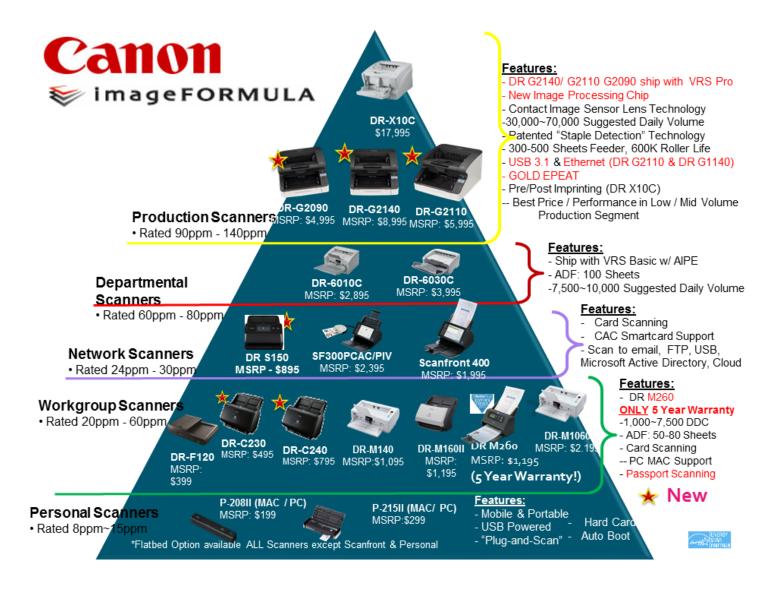
#### **Check Joggers**

The importance of check joggers in check processing centers has been known for many years. There is a perfect reason for that. Jogging a batch of checks for a few seconds in the check jogger perfectly aligns bottom and side edges of checks which reduces chances of check jamming and double-feeding. The Digital Check Smart Jogger was designed specifically for smaller banks, branches, community banks, and credit unions, with lower volume of checks.



## **Desktop Scanners**

Choose the Best Scanner to Suit Your Needs



#### **Shredders**

We carry two lines of high-quality commercial grade shredders by MBM and Formax. These shredders are available for personal use or corporate use, from 5 to 600 sheet shredding capacity.

Both manufacturers provide 10-year warranties on the cutting heads and use steel components. These are not your department store level shredders.



#### Signature Pads

Offering the highest-quality and widest variety electronic signature capture tablets available.

With more than 15 different models to choose from, Topaz brings the right product to your application environment. Signature pad products include passive pressure touch pads, rugged signing surfaces with electro pens, interactive LCD displays include full-color VGA display, integrated fingerprint sensors, wireless capability, full-size inking clipboards, small-footprint and desktop units.



#### **Secure Check Print and Automation System**

Wycom Enterprise MICR Laser Check Printing System makes it simple and secure to sign and print checks from a single solution on your network. It's ideal for credit unions, or for accounts payable and payroll departments in companies of all types and sizes. It is powered for the highest-volume environments. Whether you use pre-printed stock or blank secure check stock, Enterprise turns your printers into secure check signers company-wide.





#### **Time Stamps**



#### Widmer T-4U

The Widmer Model T-4U Time stamp offers undisputable legible record that will facilitate time computation, reduce tardiness and provide required records for wage and hour regulations. It's versatility includes control of paperwork flow, job costing and validating documents.

#### Widmer T-3

The Widmer Model T-3 Time stamp is versatile, featuring high quality, clean, Crisp imprints. It is compact and offers a wide variety of desirable features.





#### **Supplies**

We stock supplies, parts and consumables for all the machines we sell.

- √ Check scanner ink cartridges
- √ Coin wraps
- √ Check scanner cleaning cards √ Coin bags
  - ✓ATM & ITM receipt pap
- ✓ Encoder ribbons
- ✓ Ribbons for receipt printers
- ✓ Journal Printer Paper





## Surrounds





## Security HAMILTON SAFE®

#### **Depositories**



#### **Custom Safes**





## **Teller Pods**

- 1. Choose Pod Layout/Style
- 2. Choose Material and Color Finish
- 3. Finalize Design
- 4. Delivery and installation







## **Under Counter Steel**







## **Certified Pre-Owned Equipment**

- All certified pre-owned equipment comes with a 90 day warranty, the same as new equipment
- A great way to improve efficiency without the increased cost of a new product
- Each machine goes through a full inspection by our technicians
- All certified pre-owned equipment will have the option of a service contract



#### **Glory RBG-100 & RBU-11**

Branch automation at a lower cost. Increase security at your branch and improve your customers' overall experience by installing CSR stations.







#### **Glory GFB 820**

Improve processing efficiency. The GFB 820 counts up to 1,800 notes per minute and includes counterfeit detection.

#### Glory QuickChange

Offering your customers a faster, more convenient way to deposit coin reduces waiting times, improves teller productivity and enhances customer satisfaction.







## Come Visit our Showroom

Please call us anytime for an appointment and demo!





New England Money prides ourselves on our Superior Customer Service and our ability to exceed our Customer's needs and expectations. We provide the highest quality Banking Products, Best Delivery Times and Fairest Pricing through Continuous Collaboration with our Suppliers.

As your Banking Partner, New England Money strives to make your Banking needs our highest priority and it is our Mission to help our Partners improve Efficiency and Business Profitability Today and Tomorrow.

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